# MELEAH POWERS

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## Skills & Tools

High-performing, results-focused, Web Designer/ Front-End Developer with 6+ years of well-rounded experience in HTML, CSS, Elementor, SEO fundamentals, PHP, JavaScript, and WordPress. Familiar with updating and maintaining existing websites, including content updates, visual enhancements, landing page creation and performance optimization. Effectively recommends best practices for integrating digital marketing channels. Possesses high attention to detail and ability to interact, communicate and present ideas effectively. Strong working knowledge of designing responsive websites using industry-standard design tools. Experienced with other content management systems and e-commerce platforms. Deep experience with Microsoft office applications and comfortable working with internal and external clients. An excellent eye for visual design, and a great instinct for UI and UX best practices. Able to work independently, take responsibility, and solve problems effectively.

#### **CORE COMPETENCIES**

Web Design – Problem Solving – Client Management – CMS Work – SEO Fundamentals – E-commerce Landing Page Design – Self Starter – Project Coordination – High Profile Clients – Digital Marketing Scheduling and Planning – Procedures and Regulations – Configuring Page Builders – Creativity Time Management – Leadership – Excellent Communication – Detail Oriented – Analytical Organization – Launching Sites – Conversion Rate Optimization – Design Mockups Customer Service – Branding Services – Project Management Budget Management – Content Management

### **TECHNOLOGY**

Adobe Creative Cloud – WordPress – Elementor – Visual Composer – Beaver Builder HTML – CSS – JavaScript – PHP – Liquid – Shopify – Bootstrap – CMS – cPanel DNS Management – Visual Studio – Sublime Text – MySQL - Unity Blender - FTP – PHPMyAdmin – Wireframes – Google Analytics Facebook AdManager – Social Media Marketing

# Professional Experience

SCORPION - Valencia, CA

March 2021-Present

### **Web Designer**

Leads, plans, designs, and implements custom website designs within the company's custom website page builder, while utilizing design tools such as the Adobe Creative Cloud, HTML, and CSS. Collaborates with the production team and design team to create new website designs. Communicates with developers about website issues, along with presenting new ideas to make the company's custom website page builder interface easier to use. Updates and maintains existing websites, including visual enhancements and performance profiling/optimization. Designs and creates a variety of digital assets such as: social media, Google, and email ads.

## **Notable Achievements:**

- 100% of my website designs received first round approval from every client assigned to me during my first quarter at the company
- Decreased website design turnaround time by 25%
- Completed over 200 design edits in my second quarter at the company.

BRIGHTFIRE - Suwanee, GA

March 2018 - March 2021

### Visual Designer

Designs print and online marketing materials such as: posters, billboards, venue banners and online ads using Photoshop, Illustrator, and InDesign based on branded AdMats, for several world-renowned bands for *LiveNation*. Leads, plans, designs, and implements custom website designs within the company's custom WordPress page builder

and Elementor. Leads weekly design team meetings and discusses creative ways to solve complex design issues. Collaborate with the production team to create new site templates and themes. Communicates with developers about website issues, along with presenting new ideas to make company's custom WordPress page builder interface easier to use. Update and maintain existing websites, including content updates, visual enhancements, landing page creation and performance profiling/optimization.

### **Notable Achievements:**

- Designed over 2,000+ print and online marketing pieces for several world-renowned bands for *LiveNation*.
- Successfully created over 500+ WordPress websites.
- Streamlined website process and reduced add-on services which resulted in increased productivity.

### PICKLEJUICE PRODUCTIONS – Beaufort, SC

June 2014 - 2020

## Website & Graphic Designer & Content Manager (Remote)

Designed website mockups in Photoshop, and implemented approved website designs in WordPress. Edited websites in CSS and HTML, and created website graphics using Photoshop and Illustrator. Designed print and online marketing materials using Photoshop and Illustrator: posters, business cards, online banners, etc. Managed and measured the effectiveness of clients' social media marketing using various analytical techniques. Created and managed online content for company's website.

### **Notable Achievements:**

• Successfully designed several local nonprofit websites such as United Way For the Lowcountry, Beaufort County Animal Services, and the South Carolina Artisan Center.

### M.P. MEDIA GROUP - Duluth, GA

March 2014 - 2020

## **Website Designer**

Developed overall business strategies, customer acquisition plans and pricing plans for business. Designed & maintained websites for clients in a variety of industries: magazine publications, e-commerce, health, music, etc. Oversaw every aspect of the business which includes: budgeting, hiring, bookkeeping, invoicing, & client management. Researched, designed/created, and implemented/managed social media marketing for clients. Created document processes related to innovation and implementation of Services products. Participated in the full development lifecycle from research and planning engineering implementations to QA and deployment.

### **Notable Achievements:**

- Successfully created Aiken Bella Magazine as an online local news source, growing its audience from 300 visitors a month to 14,000 visitors a month.
- Increased sales by 176% after redesigning <u>highcountryoliveoil.com</u>.

# Education & Certificates

### **University Of South Carolina Beaufort**

May 2015

### **Bachelor of Science in Business Administration**

Concentration: Marketing • Minor: Studio Art

### **Notable Achievements:**

- GPA: 4.0 (Summa Cum Laude)
- President's Honor List
- CoSIDA Capital One Academic All-District Team
- Sun Conference All-Academic & Scholar Athlete
- USCB's 1st three-time Scholar-Athlete: Soccer, Cross Country, and Track & Field
- 1 of 10 students selected for Leadership in Practice taught by the USCB's Chancellor, Dr. Jane Upshaw

# **Midlands Technical College**

October 2017

Certificate – Front-End Development

Certificate – Back-End Development

Certificate - Sass

# Volunteer

## **Sonoran Glass School**

Volunteer Web Design Work (sonoranglass.org)

Made updates to the company's website to fix UI/UX issues and in the process of redesigning their website.

### **Aiken Pickup Soccer**

Facebook Administrator Volunteer and Website Designer (aikenpickupsoccer.com)

### **Mortgage Network Half Marathon**

Volunteer Web Designer (mortgagenetworkhalfmarathon.com)

### TW Pet Hotel

Volunteer Web Designer (https://twpethotel.com)

Redesigned site and created an online booking portal which resulted in increased bookings for the company.

# Activities

### **Stained Glass Artist**

I love to make stained glass panels, sun catchers, and garden stepping stones in my spare time.

### **Co-Ed Adult League Soccer**

I played soccer for my college and now I am proudly on a division one adult league soccer team.

## **Cross Country Running**

I also ran cross country and track for my college. I still train regularly with my dog and participate in 5k races.